



The Aftermarket for Commercial Vehicles 2022

**BBE Market Analysis
of
Opportunities and Challenges**

**in cooperation with Gesamtverband Autoteile-
Handel e.V. (GVA)**

0	Management Summary	3
1	Distribution	15
	Structure	16
	Distribution	17
	Workshop Statistics	25
	Workshop Concepts	34
	Parts Wholesaler Structure	36
	Fields of Activity	37
2	Car Parc	40
	Car Parc - Europa	41
	Car Parc - Germany	52
3	Total Market Volume - Projection	76
	Calculation of the Market Volume	77
	Market Volume 2022	79
	Market Volume Development	77
	VIO Development 2013 vs. 2022	80
	Development of Consumer Price Index in GER	81
4	Purchase of Parts	82
	Usage of the Purchasing Sources	83
	Importance of the Purchasing Sources	85
5	Source of Purchase	86
	Maintenance and Spare Parts	87
	Electrics, Instruments, Communication, etc.	89
	Body, Bodywork, Cab, Trailer Fork	91
	Online Platforms	93
6	Support and Training Programmes	95
	Employee Training Programmes	94
	Support for workshops by OE	98
7	Situation of the CV Industry / IAM	99
	Motivation to run a CV Business	100
	Sales development and forecast	101
	Location development in the future	102
	Current Problems	103
8	Future Trends	105
	Definitions	106
	Upcoming Topics	107
	E-Mobility	108
	Impact of Future Trends	110

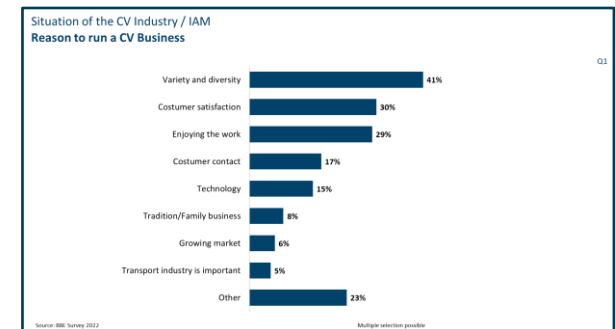
How is the workshop business for commercial vehicles in Germany?

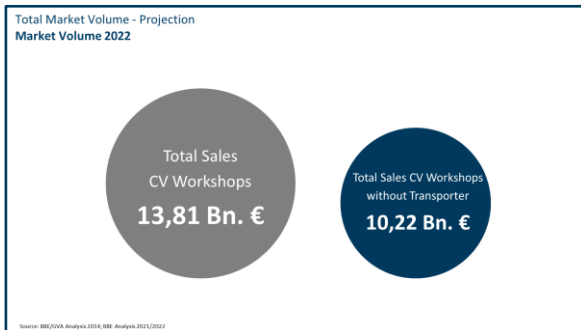
Based on a comprehensive telephone survey and after extensive market analysis, BBE Automotive Cologne presents a study on the aftermarket for commercial vehicles for the third time. The focus is on maintenance and repair work on commercial vehicles, trailers and buses. The study is written in English to follow the increasing international orientation of the industry.

You can expect:

- **Current figures for 2022**
- **Analysis of relevant market developments, influencing factors and trends**
- **Insights into the workshop business**
- **Aftermarket volume calculations**
- **Distribution structures and market participants**

Learn about the challenges, opportunities and risks in a market that turns over approximately €14 billion at the workshop level.

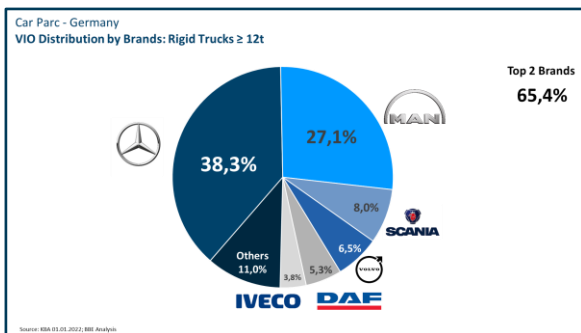




Total Market Volume - Projection
VIO Development 2013 vs. 2022

Type	2013	2022	Change rate in %
Transporter up to 3,5t	2.099.835	3.110.652	48%
Rigid Trucks 3,5-12t	334.883	291.329	-13%
Rigid Trucks >12-20t	74.241	84.370	14%
Rigid Trucks >20t	120.209	154.176	28%
Semitrailer Tractors	184.589	227.938	23%
Buses	76.794	82.932	8%
Semitrailers	292.116	398.462	36%
Total	3.182.667	4.349.859	37%
Without Transporter	1.082.832	1.239.207	14%

Source: BBE, BBE Analysis



We hereby place a binding order for the study

The Aftermarket for Commercial Vehicles 2022

- as GVA-Member: **1.300 €** excl. VAT
- as non-GVA-Member: **2.600 €** excl. VAT

Optional in addition:

We would be happy to present the study to you on site.

Take advantage of this opportunity for **1.200 €* excl. VAT**
*plus travel expenses

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